



You Oughta Be In Business: The Practical Guide for the Self-Employed

Michael Pilla

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Michael Pilla wrote "You Oughta Be In Business" for anyone starting with nothing but a dream, a laptop, and a mild sense of frustration. He provides real world know-how on dealing with the challenges facing the budding entrepreneur: - Managing your clients before they manage you. - Dealing with cash flow when there isn't any. - Promoting your brand when you haven't got a clue. - Selecting a coffee machine. Which one is right for you? The one with the little cups? The one that freshly grinds the beans? What if you drink tea??? Whether you're developing an App that locates Gluten Free Sushi, or a down-sized executive with a sudden passion for installing central air conditioning-this book is for you!

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